

# Clubfitters & Clubmakers



Register Now to Attend  
2nd Annual AGCP Roundtable Seminar Sessions  
December 10, 11, 12 - Mon, Tues, Wed. 2007  
Sheraton Hotel • Columbus GA  
Hotel Information on page 4

## Seminars by the World's Best!

Seminars, Classes, Presentations & Discussions Featuring some of the best Clubfitters & Clubmakers in the World. Hear from the very best how they do what they do. Learn how to fit shafts, how to flex match irons, how to find and position the spine on any shaft, and much, much more.



## Schedule of Events

### Monday - December 10

8 am - Welcoming Ceremony  
8:30 - Versus Golf with SX-1 system and Versus Products - How to use them for fitting.  
9: 20 - 10 minute break  
9:30 - Dana Upshaw with  
#1 - How to build a Conex Connector Fitting System  
#2 - How to find Swing Flaws While Fitting using Video  
11:30 - Break for Lunch  
1:00 Pm - Bob Uebelhor - Putter Fitting and Building  
2:50 - 10 minute break  
3:00 pm - Keith Chatham - #2 - Fitting & Building to MOI  
5:00 Adjour for the day

7:00 Members and Sponsors Dinner at Port Columbus Naval Museum

### Tuesday - December 11

8 am - Jerry Hoefling - Driver Fitting using the BMT (Butt, Mid, Tip) Shaft Profiling Method  
9:50 - 10 minute Break  
10:00 am Terry Koehler - Eidolon Wedges - Seminar on Wedge Fitting - How to fit wedges for your customers  
12 noon - Break for Lunch  
1:00 pm - How to fit and use Accu Length Junior Clubs to increase sales & profits in your shop  
1:50 pm - 10 minute break

2:00 pm - Todd Kos Optimal Flight Software - OptimalFlight Presentation and Demonstration  
How OptimalFlight can change your fitting service in 2008.  
2:50 - 10 minute break  
3:00 - Keith Chatham & Bill Kelly - Counter Balancing/ Counter Weighting - When and How to use it.  
5:00 - Adjour for the day

### Wednesday - December 12

8:00 am - Charlie Blume - SK Fiber Shafts - How to fit with SK Fiber shafts.  
8:50 - 10 minute break  
9:00 am - Jerry Ballard - Clubmakers Choice - Using his spine tools, shaft extractors. Using the NF4 to flex match irons shafts and fit wood shafts.  
9:50 - 10 minute break  
10:00 am - Keith Chatham - Iron Flex Matching  
12:00 Break for Lunch  
2:00 - 5:00 - Rich Hurley & Group - Spining &/or FLOing .... a Workshop Discussion about Varying Opinions and Techniques Group Participation with Demonstrations of various pieces of equipment and Q & A about the benefits of and need for spining and floing shafts for assembly.

Bring notebooks, cameras, tape recorders if you wish. The entire show will be recorded by a Local TV station for DVD production for those who cannot make it to Columbus.

**Advanced Registration Information, Form & membership application on Page 3. Hotel Information on Page 4.**

# Join the AGCP!

International Clubfitters & Clubmakers Organization



[www.agcp.org](http://www.agcp.org) / [www.clubfitter.org](http://www.clubfitter.org)

Come join us and learn from some of the World's finest clubfitters and clubmakers on our private member only forum.

The AGCP, LLC is an Independent International Organization based in Columbus GA. Columbus GA is the home of the Haskin's Trophy given to the college golfer of the year like the Heisman Trophy in football. Columbus has been known as a Mecca for excellent golf since shortly after Bobby Jones recommended Fred Haskins to be the Pro at The Columbus Country Club back in 1922. The AGCP is dedicated to developing fitting as an art and science that golfers around the world can rely on. We also want to help our members build successful and more profitable businesses. We are here for those with a business or those who aspire to have one.

The AGCP was founded by Roy Nix, twice a head Golf Professional (an assistant at Columbus Country Club when Mr. Haskins was the Superintendent) and Fitting Professional, and owner and operator of McNix Golf in Columbus GA.

In 2005 we started looking for people wanting to share information and grow, and now we have over 100 members in the AGCP and it is growing. [Join today and start growing your knowledge and your profits!](#)

## AGCP Member benefits include but are not limited to:

- Business tips that not only grow your business but your profits too!  
*One member reports sales in May 2007 exceed all of 2006 sales!*
  - AGCP Roundtable Seminar Sessions  
*In December when you are not busy, in sunny Columbus, GA*
  - DVDs of our Seminar Sessions - *for those who cannot be here*
  - You can learn fitting and building from some of the World's best
  - All Members are listed on our web site locator pages for referrals.
  - 10 Levels of Qualification testing, your level is on your listing.
    - AGCP Banners and logo items
- An entire marketing campaign of Television Commercials to bring customers into your shop
  - Free downloads on the internet of files you can use in your business every day  
*Mark-up and price calculators in Excel Spreadsheet form, that you can customize for your shop*
  - Generous Special AGCP Pricing from Sponsors  
*How would you like to get Distributor Pricing on well known heads?*
  - Marketing and Advertising methods that grow your shop traffic
- Learn Cutting Edge Fitting Techniques and Systems from the names you read about and admire!
  - International Members Welcome
  - And much, much more...

To join the AGCP or to make reservations for our December Roundtable Seminars see page 3.

Need a Shaft Profile for fitting a driver?

Wondering how to adjust for a swing flaw, or a really quick transition?

Did you ever get a club in that you didn't know how to fix?

Did you ever wish you had someone you could call for help?

If we were a member of the AGCP all of this is available for you!

If you seriously want to understand fitting better and you want to grow your business, I would like to invite you to join the Association of Golf Clubfitting Professionals LLC, (AGCP).

The focus of the AGCP is on Fitting, and how to operate profitably. Our niche' is club builders with retail store operations and larger home based fully equipped shops, and those who want to become one of the above. Our goal is to make you a better fitter and a more successful and more profitable businessman.

For as little as \$74.00 a year, you can have PCS and GCA International Clubmakers of the

year and over 100 other professional clubmakers virtually serving on your board of directors.

This is priceless.

The AGCP offers in-depth insight into Fitting, Clubmaking, vendor discounts, sales and marketing, advertising, pricing, making more profit, accounting... you name it, everything is covered in the organization if you ask the question.

The AGCP has a private internet forum where you can communicate with your peers.

I am confident that joining the AGCP will be one of the best investments you make this year.  
Roy Nix - Founder



Association  
of Golf  
Clubfitting  
Professionals  
LLC

## Advanced Registration (Fill in below)

# AGCP 2nd Annual Roundtable Seminar Session Four Points by Sheraton Columbus Airport

5351 Sidney Simons Blvd. · Columbus, Georgia 31904 · United States  
Phone: (706) 327-6868

**Special Room Rates for the AGCP Event, only \$89 per night!  
Tell them when you call you are with the AGCP Group.**

### At The Door

At the Door 3 Day Package \$299.00 (SRO)  
Daily Rate \$119 per day

## Hotel Information on page 4

### Advanced Registration Packages

Package - A. - AGCP Member Package

Good for all 3 days with all seminars \$149.00

Package B - Non Member Package

Good for All 3 days with all seminars \$299.00

Package C - New Member Package

AGCP 2007 Membership & All Seminars \$199.00

**Send a Check or use Your Credit Card  
Registration & Credit Card Info**

\_\_\_\_\_ **A - Package - \$149.00**

\_\_\_\_\_ **B - Package - \$299.00**

\_\_\_\_\_ **C - New Member Package - \$199.00**

Visa                       American Express  
 Master Card               Discover Card

\_\_\_\_\_ Credit Card Number

\_\_\_\_\_ Credit Card Expiration Date MM/YY

### Members and Sponsors Dinner

No Additional Charge - Paid for in Members/Sponsors Package

Port Columbus Naval Museum

Monday evening - Dec. 10th



www.portcolumbus.org



(voted Best BBQ Restaurant by Southern Living Magazine)

www.countrysbbq.com

#### Menu

- BBQ Pork • BBQ Chicken • Brunswick Stew • Potato Salad • Cole Slaw
- Pickles & Onions • Iced Tea • Barbecue Sauces • Bread
- Fried Catfish • Chicken Fingers • French Fries • Cheese Grits • Cole Slaw
- Freshly made pies for desert

Please provide complete information and billing address  
for your credit card here

Name \_\_\_\_\_

Business Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Full Time \_\_\_\_\_ Part Time \_\_\_\_\_

Brands Used in Shop \_\_\_\_\_

Make Checks payable to: AGCP, LLC - Send to: AGCP · PO Box 7515 · Columbus, GA 31908, or print page, & fill in and fax to: 706-596-9020  
PayPal Package Selection and other information along with payment to r.nix@mcnixgolf.com

### 2007 AGCP Sponsors

Accra  
Accuflex  
Clubmakers Choice  
Eidolon Wedges  
Golfworks  
Golf Supply America  
Infiniti

M L Wilson  
MR3 Designs  
New Image  
Optimal Flight  
PCS  
SMT  
Stultz

True Length Technologies  
Tom Wishon Golf  
Technologies  
UST  
Versus Golf

# Hotel Information - Mention **AGCP** when you call

## 4 Points Sheraton Hotel

The 2007 AGCP Event Center

AGCP Rate \$89.00 per night

<http://tinyurl.com/2qwtop>

**(706) 327-6868**

just down the street from the Sheraton

## **Extended Stay Suites**

2/10 mi from Sheraton

5020 Armour Road 706-653-0131

**AGCP rate - \$44.95** Queen Room only

## **Sleep Inn and Suites**

1/10 mile from Sheraton

5100 Armour Road - 706-653-1330

2/10 mi from Sheraton

AGCP Rate - 79.95 - 1 bed (up to 2 adults)

84.95 - 2 beds (up to 2 adults).

Rooms come with a microwave, refrigerator, iron with board, coffeemaker, & hair dryer - high speed internet in rooms and in the breakfast and lobby area - Full service gym - Hot buffet breakfast & Manager's Reception Monday through Friday evenings with free drinks and appetizers.

## **Comfort Suites**

1/10 mi from Sheraton

Suites - Single \$80.00, Double \$84.99

5236 Armour Road 706-322-6666

## **Fairfield Inn & Suites**

7/10 mi from Sheraton

Single & Double - \$99

King & King Suites \$109

4510 E. Armour Road 706-317-3600

## **Holiday Inn North**

1.2 miles from Sheraton

\$85 (Airport)

2800 Manchester Expy 706-324-0231

Within a few minutes

## **LaQuinta Inn - Columbus St.**

1.7 miles from Sheraton

\$99

2919 Warm Springs Road 706-323-4344

5 to 7 minutes or so

## **Wingate By Wyndham(Formerly Wingate Inn)**

1711 Rollins Way - (706) 225-1000

AGCP Rate- \$104.00

Complimentary full HOT breakfast. (Bacon, eggs, sausage, biscuit, gravy, etc.) Complimentary Happy Hour \*Mon-Thur 6-8PM\* (Beer, Wine, Snacks) Out door heated pool Indoor Spa 24 Hour Business Center Complimentary wired and wireless access in all rooms and public spaces, Microwave and Fridges, & a great deal more!

## **Days Inn Macon Road -**

\$65

3452 Macon Road - 706-561-4400

10 - 12 minutes away Downtown

## **Howard Johnson Express -**

Between \$60 & \$70 - Please call - 706-322-6641

1011 Veterans Parkway

## **Quality Inn -**

\$68

1325 Veterans Parkway 706-322-3522

### DISCLAIMER:

Part of this information was provided by the Columbus Convention and Trade Center, some provided by sending an email to the hotel, some by calling the hotel. Although all is thought to be accurate, none one is guaranteed.

Please call each to verify the rates and be sure to mention that you are with the AGCP Convention. If rates vary, please let me know by sending an email to [r.nix@mcnixgolf.com](mailto:r.nix@mcnixgolf.com) so I can make necessary changes in future drafts of this flyer.